



Earn  
20.0 CPE

# 2026 ANNUAL FINANCIAL & TAX CONFERENCE

**June 16-18, 2026  
L'Auberge | Del Mar, CA**

Join us to hear from leading experts on the latest business, financial, and tax strategies shaping the real estate industry. This conference is designed for financial executives in the real estate sector, providing valuable insights into the trends and challenges impacting your business. It's also a great opportunity to connect with financial professionals from across the country.

Don't miss out!

# CONFERENCE SCHEDULE

## TUESDAY, JUNE 16

- 8:00 – 8:45 am BREAKFAST & CHECK-IN
- 8:45 – 9:00 am Annual Meeting of Members and Conference Kickoff  
Jennifer Eager, NAREC President
- 9:00 – 10:15 am GAAP Accounting and Regulatory Update  
Deloitte & Touche
- 10:15 – 10:30 am NETWORKING BREAK
- 10:30 - 11:45 am Economic Update  
Scott Cullins, Senior Manager, Ernst & Young
- 11:45 – 1:00 pm LUNCH  
Table Talk: Fast Paced Networking over Lunch
- 1:00 – 2:15 pm AI Prompting  
Sarah Brand, Partner, Eisner Amper
- 2:15 – 2:30 pm NETWORKING BREAK
- 2:30 – 3:45 pm Tax Update  
Baker Tilly
- 3:45 - 5:00 pm Real Estate Industry Hot Topics  
David Sanders, Tax Partner, Deloitte Tax  
Sheryl Troiani, CAO, Granite Properties
- 5:00 - 6:00 pm COCKTAIL HOUR  
(Dinner on your own)

## WEDNESDAY, JUNE 17

- 8:00 – 8:30 am BREAKFAST
- 8:30 - 9:45 am Capital Market Update  
Greg Brown, Sr. Managing Director, JLL
- 9:45 - 10:00 am NETWORKING BREAK
- 10:00 -11:15 am Washington Update  
KPMG
- 11:15 - 12:30 pm Industry Update by Sector- Data Centers & Other Trends  
Cohn Reznick
- 12:30 – 1:30 pm LUNCH

- 1:30 – 2:45 pm      Leading Effective Teams in 2026  
Laura MacDonald, VP of Training & Marketing, PRG
- 2:45 - 3:45 pm      California Real Estate Trends  
Noble Investment Group
- 3:45 – 4:00 pm      NETWORKING BREAK
- 4:00 – 5:15 pm      GRESB – What is it and what do I need to know?  
Trey Murphy, Manager, Forvis Mazars
- 5:30 - 9:00pm      Dinner on the Beach at Powerhouse Park

**THURSDAY, JUNE 18**

- 7:30 - 8:00 am      BREAKFAST
- 8:00 - 9:15 am      Data-driven Insights into Employee Engagement  
Jaclynn Robinson, PhD., Founder, Executive Coach & Workplace Consultant,  
Nine Muses Consulting
- 9:15 – 9:30 am      NETWORKING BREAK
- 9:30 – 10:30 am    Valuations  
PriceWaterhouse Coopers
- 10:30 - 11:45 am    ROUNDTABLES  
Retail Updates - Ken Lamy, The Lamy Group  
2026 Tax Changes - CRI

**THANKS TO OUR SPONSORS!**



## REGISTRATION INFORMATION



Conference Fees		
NAREC Member	\$1,200	_____
Non-Member	\$1,600	_____
Spouse/Guest*	\$350	_____

\*Welcomes participation in breakfasts, lunches, reception and off-site event.

To register, send this form with your check payable to NAREC to:  
NAREC • 5709 Topsail Greens Dr • Chattanooga, TN 37416

Or register online using a MasterCard or Visa at: [www.NAREC.org](http://www.NAREC.org) (click on the Conferences tab)  
Registration deadline is May 30, 2026.

First Name

Last Name

Badge Name (if different)

Title

Company Name

Company Address

City

State

Zip

Phone

E-mail address

Spouse/Guest Name

List any dietary restrictions

TOTAL ENCLOSED \$ \_\_\_\_\_



NAREC is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website: [www.nasbaregistry.org](http://www.nasbaregistry.org).

Learning Objective: At this conference, you will enhance your knowledge of the real estate industry while learning practical applications and updates on emerging accounting, tax and technology issues including current GAAP and tax changes, update on current Washington legislative issues dealing with real estate, and an update on the state of the real estate sector. Additionally, there will be an in-depth discussion of AI applications and tax and accounting considerations relating to Debt Restructurings.

Program Level: Update

Prerequisite: A knowledge of the financial workings of the real estate industry. No advanced preparation required.

Delivery Method: Group Live

CPE total for Conference 20.0

Refund/Cancellation Policy: Conference registration fees are not refundable after May 30. Refund requests should be sent by email.

Please contact the NAREC office at [info@narec.org](mailto:info@narec.org) regarding any concerns or questions.