

# NAREC 2023 ANNUAL FINANCIAL & TAX CONFERENCE

JUNE 27-29 | St. Regis Hotel | Park City, Utah

Join us as we learn from top experts the latest business, financial and tax strategies and trends impacting the real estate industry. It's a wonderful opportunity to "meet and mingle" with real estate financial professionals from across the country.



**NAREC**

REAL ESTATE FINANCE  
PROFESSIONALS

Earn CPE  
while enjoying  
the mountains!  
19.0 CPE

## HOTEL INFORMATION

St. Regis Deer Valley | 2300 Deer Valley Drive East | Park City, Utah | Reservations: 435.940.5700  
Call the hotel by June 2 to book your room at the \$359/night rate + \$25 resort fee.  
Rate will be honored 3 days pre & post conference, based on availability.

THANKS TO OUR SPONSORS!



## CONFERENCE SCHEDULE

### TUESDAY, JUNE 27

- 8:00 – 8:45 am BREAKFAST & REGISTRATION
- 8:45 – 9:00 am Annual Meeting of Members and Conference Kickoff  
Ron Lagnado, NAREC President
- 9:00 – 10:15 am GAAP Technical and Regulatory Update CPE: Accounting  
Dusty Schultz, US Real Estate Industry Professional Practice Director, Deloitte  
Mike Foley, US Real Estate Industry Professional Practice Senior Manager, Deloitte
- 10:15 – 10:30 am NETWORKING BREAK
- 10:30 - 11:45 am Tax Update CPE: Taxes  
Joe Scalio, Partner, KPMG
- 11:45 – 1:00 pm LUNCH
- 1:00 – 2:15 pm Capital Markets & Valuations Update CPE: Economics  
Scott Cullins, Strategy & Transactions - Real Estate, Ernst & Young
- 2:15 – 2:30 pm NETWORKING BREAK
- 2:30 – 3:45 pm The Current State of Real Estate Insurance Markets CPE: Bus. Mgmt & Org  
Dom Galina, Head of Property Broking, Willis Towers Watson Northeast  
Pete Novelli, SVP, Willis Towers Watson Northeast
- 3:45 - 5:00 pm Real Estate Industry Hot Topics CPE: Spec. Knowledge  
Moderators: David Sanders, Tax Partner, Deloitte Tax LLP  
Sheryl Troiani, CAO, Granite Properties
- 5:00 - 6:30 pm COCKTAIL RECEPTION AT HOTEL  
Sponsored by:



### WEDNESDAY, JUNE 28

- 8:00 – 8:30 am BREAKFAST
- 8:30 - 9:45 am Washington & Legislative Update CPE: Economics  
Ryan McCormick, SVP, Real Estate Roundtable
- 9:45 - 10:00 am NETWORKING BREAK
- 10:00 -11:15 am Economic Update CPE: Economics  
KC Conway, CCIM, CRE, MAI, Co-Founder, Red Shoe Economics  
CRE Economist and Futurist

11:15 - 12:30 pm	Treasury Mangement & Banking Updates John Melvin, VP Working Capital Consultant, US Bank	CPE: Management Services
12:30 - 1:15 pm	LUNCH	
1:15 - 2:30 pm	Data as an Asset Dave DuVarney, Principal, Baker Tilly	CPE: Information Technology
2:30 - 2:45 pm	NETWORKING BREAK	
2:45 - 3:45 pm	Data & Insights for Better Business Decisions: Commercial Real Estate & Leasing Trends Robert Michlewicz, CEO, Visual Lease	CPE: Spec. Knowledge
4:00 - 9:30pm	OFF-SITE DINNER / TOUR Join us for an medal winning experience at the Utah Olympic Park!	

THURSDAY, JUNE 29

7:30 - 8:00 am	BREAKFAST	
8:00 - 9:15am	IRS Examinations after the Inflation Reduction Act William Delsa, Partner, Cohn Reznick Brian Newman, Tax Partner, Cohn Reznick	CPE: Taxes
9:15 - 9:30 am	NETWORKING BREAK	
9:30 - 10:45 am	State of the Utah Market Dejan Eskic, MRED, University of Utah Kem C. Gardner Policy Institute	CPE: Spec. Knowledge
10:45 am - 12:00pm	ROUNDTABLES - Pick 2 sessions Artificial Intelligence - Amber Hypse, VP Controller, HG Fenton Company Accounting for Single Family Homes - Scott Vaughn, VP Investor Financial Reporting & David Rinkliff, SVP & Sr. Controller, Amherst Holdings Practical Implications of Regional Banking Crisis - Eric Emich, CFO, Lubert-Adler	CPE: Spec. Knowledge

CONFERENCE ENDS

## REGISTRATION INFORMATION



### Conference Fees for 19.0 CPE Hours

NAREC Member	\$1,100	_____
Non-Member	\$1,500	_____
Spouse/Guest*	\$350	_____

\*Welcomes participation in breakfasts, lunches, reception and off-site dinner.

To register, send this form with your check payable to NAREC to:

NAREC • 5709 Topsail Greens Dr • Chattanooga, TN 37416

Or register online using a MasterCard or Visa at: [www.NAREC.org](http://www.NAREC.org) (click on the Conferences tab)

Registration deadline is June 2, 2023

First Name

Last Name

Badge Name (if different)

Title

Company Name

Company Address

City

State

Zip

Phone

E-mail address

Spouse/Guest Name

List any dietary restrictions

TOTAL ENCLOSED \$ \_\_\_\_\_



NAREC is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website: [www.nasbaregistry.org](http://www.nasbaregistry.org).

Learning Objective: At this conference, you will enhance your knowledge of the real estate industry while learning practical applications and updates on emerging accounting, tax and technology issues including current GAAP and tax changes, update on current Washington legislative issues dealing with real estate, and an update on the state of the real estate sector. Additionally, there will be in depth discussion on lease accounting changes, valuations, acquisitions and new partnership audit rules.

Program Level: Update

Prerequisite: A knowledge of the financial workings of the real estate industry. No advanced preparation required.

Delivery Method: Group Live

CPE total for Conference 19.0

Refund/Cancellation Policy: Conference registration fees are not refundable after June 2. Refund requests should be sent by email.

Please contact the NAREC office at [info@narec.org](mailto:info@narec.org) regarding any concerns or questions.