

## Registration Form

Please indicate the conference(s) you plan to attend:

- Tax Conference Only - June 22-23  
 Annual Conference and Tax Conference - June 22-25  
 Annual Conference Only June - 23-25

First Name \_\_\_\_\_ Last Name \_\_\_\_\_

Title \_\_\_\_\_ Badge Name/Nickname \_\_\_\_\_

Company Name \_\_\_\_\_

Company Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Business Phone \_\_\_\_\_ E-mail address \_\_\_\_\_

Spouse/Guest Name \_\_\_\_\_

List any dietary restrictions \_\_\_\_\_

Conference:	Tax Only	Annual Only	Both	Total Enclosed: \$
NAREC Member	\$650	\$1095	\$1375	_____
Non-Member	\$750	\$1395	\$1650	
Spouse/Guest*	\$100	\$195	\$195	

\* Welcomes participation in breakfasts, lunches, receptions and dinners.

To register, send this form with your check payable to NAREC to:  
 NAREC • 216 W. Jackson Blvd. Suite 625 • Chicago, IL 60606  
 or register on-line using a MasterCard or Visa at [www.narec.org](http://www.narec.org), National Conferences tab.  
**Registration deadline: June 4, 2010**

**Hotel Information:** Please contact the hotel directly at 617-574-7100 to make your reservation. Mention that you are with NAREC to receive the \$309 room rate. The Ritz-Carlton, Boston Common 10 Avery Street, Boston, MA. Hotel reservation deadline is May 21.

**Learning Objective:** At this conference, you will enhance your knowledge of the real estate industry while learning practical applications and updates on emerging accounting, tax and technology issues.

**Program Level:** Update

**Prerequisite:** A knowledge of the financial workings of the real estate industry. No advanced preparation required.

**Delivery Method:** Group Live

CPE total for Tax Conference (Tue. - Wed.): 14.5

CPE total for Annual Conference (Wed. - Fri.): 18

CPE total for both (Tue. - Fri.): 26

**Refund/Cancellation Policy:** NAREC conference registration fees are not refundable after June 4. Refund requests should be made in writing by mail or email.

Please contact the NAREC office at 312.263.1755 or [info@narec.org](mailto:info@narec.org) regarding any complaints or questions.


 NAREC is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education of the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be addressed to the National Registry of CPE sponsors, 150 Fourth Ave. North, Suite 700, Nashville, TN 37219-2417. Web site: [www.nasba.org](http://www.nasba.org).

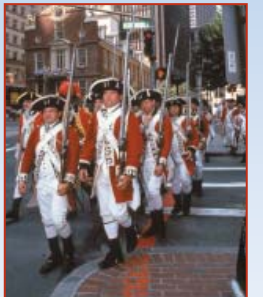
## NAREC 2010 Annual & Tax Conference Ritz-Carlton • Boston, MA June 22 - 25



**Thanks to our Conference Sponsors!**



This conference is a great way to catch up on the latest developments affecting the real estate industry, meet and network with people in the industry, while enjoying the local beauty and historical surroundings.



## NAREC Tax & Annual Conference Agenda Ritz-Carlton • Boston, MA

### Tuesday, June 22, 2010

8:00 - 8:30 am	CONTINENTAL BREAKFAST
8:30 - 9:45 am	Real Estate Deal Structuring & Restructuring Stephen Owen, Partner, DLA Piper US LLP
9:45 - 11:00 am	Debt Restructuring and COD Income James Sowell, Principal, KPMG LLP
11:00 - 11:15 am	BREAK
11:15 am - 12:30 pm	Tax Update – Top 10 Blake Rubin, Partner, McDermott Will & Emery LLP
12:30 - 1:30 pm	LUNCH
1:30 – 2:30 pm	State Tax Developments and Planning Opportunities in the Real Estate Industry Erik Burgos, CPA, Esq, Principal, Stout Causey & Horning
2:30 - 2:45 pm	BREAK
2:45 - 3:45 pm	Planning for IRS Audits Scott Durepo, Senior Manager, Deloitte Tax LLP Michael Berman, Director, Deloitte Tax LLP
3:45 – 5:00 pm	Get the Credits You Deserve—How Tax Deductions, Credits and Incentives Can Help You Go Green Gina Staudacher, Partner, Baker Tilly Courtney Sandifer, Director, Baker Tilly
5:00 - 6:00 pm	COCKTAIL RECEPTION

### Wednesday, June 23, 2010

8:30 - 9:00 am	CONTINENTAL BREAKFAST (Annual Conference attendees are welcome to attend)
9:00 - 10:15 am	Using REITs for Real Estate Investments Don Hammett, Partner, Locke Lord
10:15 - 10:30 am	BREAK
10:30 - 11:00 am	Annual Meeting of Members and Welcome Address Claire Janssen, NAREC President and Mike Heiken, Conference Chair
11:00 am - 12:30 pm	National Policy Changes for Real Estate Clifton (Chip) Rodgers, Senior Vice President, The Real Estate Roundtable
12:30 - 1:45 pm	LUNCH
1:45 – 2:45 pm	Real Estate Outlook Mike Straneva, Partner, Ernst & Young
2:45 - 4:15 pm	Non-Traded REIT Panel Gustav Bahn, Partner, Alston + Bird, LLP John French, Partner, Ernst & Young LLP Mark Goldberg, Managing Director, W.P. Carey & Co LLC and President, Carey Financial, LLC
4:15 - 4:30 pm	BREAK

### Wednesday June 23, 2010 continued

4:30 - 5:30 pm	Internal Audit Considerations in Today's Environment Edward Travers II, Senior Internal Auditor, Boston Properties
6:00 - 9:30 pm	RECEPTION AND DINNER AT HOTEL

*Tax Conference ends*

### Thursday June 24, 2010

7:30 - 8:00 am	CONTINENTAL BREAKFAST
8:00 - 9:45 am	FASB/AICPA/SEC Technical Update Chris Dubrowski, Director of Professional Practice, Deloitte & Touche
9:45 - 10:00 am	BREAK
10:00 - 11:30 am	CONCURRENT COMMITTEE WORKSHOPS (choose one) Financial Accounting Standards Committee Workshop <ul style="list-style-type: none"> <li>• Practical Application of Impairment Charges</li> <li>• Lease Accounting Project</li> </ul> Financial Management & IT Committee Workshop <ul style="list-style-type: none"> <li>• Trends in Mobility - Eric Raarup, Technology Strategist, Inetium</li> <li>• Compensation Issues - Josh Anbil, Managing Director, FPL Associates</li> </ul>
11:30 - 12:30 pm	Update on the New Microsoft Wave Eric Raarup, Technology Strategist, Inetium
12:30 - 3:00 pm	LUNCH and Keynote Speaker: "Overcoming Overload in Your Work and Personal Lives" Robert Brooks, PhD
3:00 - 4:00 pm	Being Creative to Adapt and Survive in the New Real Estate Environment - A Leasing and Operating Perspective Bill Motley, Managing Director, Jones Lang LaSalle
4:00 - 5:00pm	Emerging Trends in Real Estate Development - Green Business Initiatives Gina Edner, Associate Director of Environmental Sustainability, Starwood Hotels
5:30 - 9:30 pm	WALKING TOUR AND DINNER AT UNION OYSTER HOUSE

### Friday, June 25, 2010

7:30 - 8:00 am	CONTINENTAL BREAKFAST
8:00 - 9:00 am	Capital Markets Update Fred Wittmann, Senior Managing Director, Holiday Fenoglio Fowler Greg LaBine, Director, Holiday Fenoglio Fowler
9:00 - 10:00 am	Workouts - Real Life Experiences Constantine Korologos, Managing Director, Deloitte Financial Advisory Services
10:00 - 10:15 am	BREAK
10:15 - 11:45 am	New Lease Accounting Rules - How Will They Affect You? Margo McConnell, Director - Global Transaction Consulting, Cushman & Wakefield Tom Wilkin, Partner, PriceWaterhouseCoopers

*Annual Conference ends*