

A HEAP OF THANKS TO OUR SPONSORS



ABOUT NAREC

The National Association of Real Estate Companies (NAREC) is a group of financial professionals from real estate companies and their service providers focused on promoting an open forum for information sharing among its members. NAREC fosters professional excellence by providing unparalleled opportunities for peer-to-peer networking, technical updates and long lasting relationships that are rewarding on both personal and professional levels.

Visit www.narec.org for more information.

BUNKHOUSE

Hotel reservations should be made directly with:
Rosewood Crescent Hotel
400 Crescent Court
Dallas, Texas 75201
800.654.6541

Room Rate: \$185 per night
Hotel Reservation Deadline:
November 12, 2010



By hook or crook, get on down to Dallas!

216 W. Jackson Blvd.
Suite 625
Chicago, IL 60606



Saddle up!
It's that time of year again....

MANAGEMENT & TECHNOLOGY CONFERENCE

December 6-7, 2010

FINANCIAL ACCOUNTING STANDARDS YEAR-END UPDATE December 8, 2010



Rosewood Crescent Hotel
Dallas, Texas

GOINGS ON

MONDAY - M&T CONFERENCE

- 12:30 - 12:45pm** Greetings
- 12:45 - 2:00pm** Lease Accounting-Changes & Reporting
Matt Rodgers, Partner, Baker Tilly
- 2:00 - 3:00pm** Treasury Management Update
Capital One
- 3:00 - 3:15pm** Break
- 3:15 - 4:15pm** Current Topics - Open forum to discuss relevant pressing issues
Facilitators: Scott Quigle, iStar Financial
Maria Smith, Edens & Avant
Larry Gerlach, Harlem Irving Companies
- 4:15 - 5:30pm** Capital Markets - Where We are at and How We Got There
Timothy Jordan, Sr. Managing Director,
Holiday Fenoglio Fowler
- 5:30 - 6:30pm** Whiskey (dirty glass optional)

TUESDAY - M&T CONFERENCE

- 8:00 - 8:30am** Grub
- 8:30 - 9:45am** Loan Work-Out, Cradle to Grave - Case Studies
Paul Sharp, VP, Asset Management,
iStar Financial
Jeff Salladin, Associate, iStar Financial
- 9:45 - 10:45am** Distressed Properties - Accounting Needs
Dave Rinkliff, Sr. Real Estate Controller,
Behringer-Harvard
- 10:45 - 11:00am** Break
- 11:00 - 12:15pm** Beyond ERP: Digital Forms and Automated Workflow
Clint Osteen, CIO, Granite Properties
- 12:15 - 1:15pm** Vittles
- 1:15- 2:30pm** Current Trends in Cyber Crime
The FBI
- 2:30 - 3:30pm** HR/ Benefits - Impact on Healthcare Reform
Stephen Kraus, Principal, Human Capital, Deloitte Consulting
- 3:30 - 3:45pm** Break
- 3:45 - 4:35pm** Tax Incentives Beyond the Norm
Frank Lewandowski, Director of Special Taxes, BNKJ Consulting
Jeff Olson, Partner, Babush, Neiman, Kornman & Johnson

TUESDAY CONTINUED

- 4:40 - 5:30pm** Executive Roundtable
Patrick Connors, Senior VP, BF Saul Co.
Larry Gerlach, CFO, Harlem Irving Companies
Paul Hawkins, Senior VP & CFO,
Marquette Real Estate Group

WEDNESDAY - FAS YEAR-END UPDATE

We will be joining Deloitte for their annual Real Estate Industry Update at the Palomar Hotel, where subject matter specialists will help you navigate recent and pending accounting, regulatory and tax changes that will have a significant impact on the real estate industry. The state of real estate capital markets as well as investing in distressed debt and assets will be discussed.

- 7:30am** Shuttle from the Crescent Hotel to the Palomar Hotel
- 8:00 - 8:30am** Eat, Greet & Meet
- 8:30 - 11:40am** Update by Deloitte
Speakers from Deloitte to include:
Chris Dubrowski, Industry Professional Practice Director, RE Services
Bob O'Brien, U.S. RE Services Leader
Patrick Scheibel, National Office Manager, RE Services
David Sanders, Tax Director, RE Practice
Kyle LeFevers, FAS Principal, RE Practice
- 11:45 - 2:00pm** Lunch and Discussion Groups for NAREC Conference Attendees
- End Conference, head on back to the homestead.**

CPE DETAILS

Program Level: Update
Delivery Method: Group Live
Prerequisite: A knowledge of the financial workings of the real estate industry. No advanced preparation required.
CPE total: 13.5 M&T 5.0 FAS

The National Association of Real Estate Companies is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State Boards of Accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be addressed to the National Registry of CPE Sponsors, 150 Fourth Avenue North, Suite 700, Nashville, TN 37219-2417. Web site: www.nasba.org.



PONY UP

NAREC Members - The Posse

- \$290 M&T and FAS Session
- \$290 M&T Only
- \$25 FAS Session Only (includes lunch & discussion)

Non-Members - Town Folk

- \$390 M&T and FAS Session
- \$390 M&T Only
- \$40 FAS Session Only (includes lunch & discussion)

Registration Drop-deadline November 19

To join us, register online at www.narec.org or snail mail the completed form & check to:

NAREC
216 W. Jackson Blvd., Suite 625
Chicago, IL 60606

Cancellation Policy: Conference Registration Fee is not refundable after November 19.

Name

Title

Company

Address

City/State/Zip

Phone

E-mail