

**DECEMBER 4 & 5**  
**Westin Oaks Houston**  
**Houston, Texas**

**HOUSTON**

**NAREC 2018**

**INSPIRED**  
**HIP TASTY**  
**FUNKY SAVVY**

**FINANCIAL MANAGEMENT**  
**& OPERATIONS CONFERENCE**

Please join us for this two day conference which offers an informal setting that allows for interactive discussions on topics that members deal with on a day-to-day basis. Sessions will be case studies or moderated presentations/ discussions with time allowed for Q&A and open discussion.



REAL ESTATE FINANCE  
PROFESSIONALS

A Great Value for  
NAREC Members!  
Member fee: \$350  
Non-Member fee: \$425  
12 CPE Credits

**HOTEL INFORMATION**

Westin Oaks Houston at the Galleria | 5011 Westheimer | Houston, TX | 866.961.3327  
Call the hotel by November 10 to book your room at the \$159/night group rate.  
Rate is honored three days pre/post meeting based on availability.

THANKS TO OUR CONFERENCE SPONSORS!



# CONFERENCE SCHEDULE

## TUESDAY, DECEMBER 4

8:30 – 9:00 am	CONTINENTAL BREAKFAST & CONFERENCE CHECK IN	
9:00 – 10:15 am	Revenue Recognition & Lessons Learned TBD Ernst & Young	CPE: Accounting
10:15 – 10:30 am	NETWORKING BREAK	
10:30 am - 11:45 pm	Natural Disaster Accounting Auditor & Client Communications Ron Lagnado, Partner, Mazars USA Michael LaMantia, Senior Manager, Mazars USA	CPE: Accounting
11:45 – 1:00 pm	LUNCH	
1:00 – 2:15 pm	Federal Income Tax Update Danny DeLaughter, Tax Partner, Saville, Dodgen & Company PLLC David Sanders, Tax Partner, Deloitte Tax LLP	CPE: Tax
2:15 – 3:30 pm	Houston Real Estate Market- Market Factors & Drivers Marty Hogan, Director, HFF	CPE: Specialized Knowledge
3:30 – 3:45 pm	NETWORKING BREAK	
3:45 – 5:00 pm	Hot Topics in Management & Technology Eric Skalland, CFO, United Properties Peter Ulstad, Controller, United Properties	CPE: Management Services
5:00 - 6:30 pm	COCKTAIL RECEPTION AT HOTEL	

## WEDNESDAY, DECEMBER 5

7:30 – 8:00 am	BREAKFAST	
8:00 - 9:15 am	Roundtable Discussions (Pick 2 of 3) 1) Internal Control for Real Estate Companies Mike Kamienski, Partner, Baker Tilly and David Jamiolkowski, Partner, Baker Tilly 2) Technology Tools, Solutions and Applications available for today's CRE Company David Rinkliff, VP & Sr Contoller, TIER REIT 3) Hands on Experience with Leases Michelle Landrum, Partner, CRI	CPE: Accounting
9:15 - 9:30 am	NETWORKING BREAK	
9:30 -10:45 am	Treasury Management Trends for Commercial Real Estate Kathleen Murphy, VP Treasury Management Consultant, Capital One Bank Liz Jennings, SVP CRE Treasury Management Team Leader, Capital One Bank	CPE: Finance
10:45 -12:00 pm	Hot Markets, Hot Jobs – Employee Compensation and Retention Tips and Tricks Rena Somerson, Managing Principal, Compensation Consulting Services, Newport Group	CPE: Personnel/HR
12:00 – 12:30 pm	LUNCH TO GO	

## REGISTRATION INFORMATION

### Conference Fees for 12 CPE Hours

NAREC Member	\$350	_____
Non-Member	\$425	_____



To register, send this form with your check payable to NAREC to:

NAREC • 4908 Calhoun Canyon Loop | Austin, TX 78735

Or register online using a MasterCard or Visa at: [www.NAREC.org](http://www.NAREC.org) (click on the Education tab)

Registration deadline is November 13, 2018

First Name \_\_\_\_\_ Last Name \_\_\_\_\_

Badge Name (if different) \_\_\_\_\_ Title \_\_\_\_\_

Company Name \_\_\_\_\_

Company Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_

E-mail address \_\_\_\_\_

List any dietary restrictions \_\_\_\_\_

TOTAL ENCLOSED \$ \_\_\_\_\_



NAREC is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website: [www.nasbaregistry.org](http://www.nasbaregistry.org).

**Learning Objective:** At this conference, you will enhance your knowledge of the real estate industry while learning practical applications and updates on emerging accounting, tax and technology issues including current GAAP and tax changes and updates on issues dealing with real estate. Additionally, there will be in depth discussion on lease accounting changes, valuations, acquisitions and audit risks.

**Program Level:** Update

**Prerequisite:** A knowledge of the financial workings of the real estate industry. No advanced preparation required.

**Delivery Method:** Group Live

**CPE total for Conference** 12

**Refund/Cancellation Policy:** Conference registration fees are not refundable after November 9. Refund requests should be sent by email.

Please contact the NAREC office at 773.283.6362 or [info@narec.org](mailto:info@narec.org) regarding any concerns or questions.