

JUNE 19-21

The Hermitage
Nashville, Tennessee

NAREC 2018 ANNUAL FINANCIAL & TAX CONFERENCE

Join us as we learn from top experts the latest business, financial and tax strategies and trends impacting the real estate industry. It's a wonderful opportunity to "meet and mingle" with real estate financial professionals from across the country.



REAL ESTATE FINANCE
PROFESSIONALS

A Great Value for
NAREC Members!
Member fee: \$875
Non-Member fee: \$1250
19.0 CPE Credits

HOTEL INFORMATION

The Hermitage Hotel | 231 Sixth Avenue North | Nashville, Tennessee | 615.244.3121 or 888.888.9414
Call the hotel by Noon on May 25 to book your room at the \$309/night rate (no online reservations using group code). The hotel is sold out except for NAREC's block. Block Code:1806NATION. Book your room early to guarantee a room. Rate will not be honored on dates outside of the conference.

THANKS TO OUR CONFERENCE SPONSORS!



CONFERENCE SCHEDULE

TUESDAY, JUNE 19

8:00 – 8:45 am	BREAKFAST & REGISTRATION	
8:45 – 9:00 am	Annual Meeting of Members and Conference Kickoff	
9:00 – 10:15 am	National Policy Issues Affecting Real Estate: The View from Washington Chip Rodgers, SVP, Real Estate Roundtable	CPE: Economics
10:15 – 10:30 am	NETWORKING BREAK	
10:30 am - 11:45 pm	Real Estate Update and Outlook Phil Owens, Managing Director, Green Street Advisors	CPE: Bus Mgmt & Org
11:45 – 1:00 pm	PLATED LUNCH Saving Investa - How an Ex-factory Worker Helped Save One of Australia's Most Iconic Companies Scott McDonald, Author, Former Real Estate CEO	CPE: Spec. Knowledge
1:00 – 2:15 pm	BREAKOUTS	
	Tax Issues with Compensation in Real Estate Deals Dan Kroll, Partner, Gray Reed	CPE: Taxes
OR		
	Utilizing Integrated Reporting Tools Sheryl Troiani, Senior Director Of Accounting, Granite Properties Peter Ulstad, Controller, United Properties	CPE: Bus Mgmt & Org
2:15 – 2:30 pm	NETWORKING BREAK	
2:30 – 3:45 pm	The Growth of Nashville - The Evolution of Country Music and Development in the City Trey Bruce, Record Producer, Song Writer & Historian	CPE: Spec. Knowledge
3:45 - 5:00 pm	Beyond Crypto Currency: Real World Application for Blockchain Technology David Ross, Principal, Baker Tilly Virchow Krause, LLP	CPE: Information Technology
5:00 - 6:30 pm	COCKTAIL RECEPTION AT HOTEL	

WEDNESDAY, JUNE 20

8:30 – 9:00 am	BREAKFAST	
9:00 - 10:15 am	GAAP Technical and Regulatory Update Wyndham Smith, Partner, Deloitte & Touche Alex Braser, Real Estate MDP Manager, Deloitte & Touche Dusty Schultz, Senior Manager, Deloitte & Touche	CPE: Accounting
10:15 - 10:30 am	NETWORKING BREAK	
10:30 - 11:45 am	Artificial Intelligence in Real Estate Evgeniy S. Panasiouk, Senior Manager, Ernst & Young LLP	CPE: Information Technology
12:00 – 1:00 pm	BUFFET LUNCH	

1:15 - 2:30 pm	BREAKOUTS Creative Tax Planning 2018 Stephen Owen, Partner, DLA Piper	CPE: Taxes
OR	ASC 842 Lease Accounting Implementation - Case Studies Part 1 Scott Ehrlich, President, Mind the GAAP	CPE: Accounting
2:30 - 3:45 pm	BREAKOUTS Potential State and Real Estate Implications of the Tax Cuts and Jobs Act of 2017 Gary Peric, CPA, Firm Leader, State & Local Tax, Baker Tilly Virchow Krause, LLP Wendy Landrum, CPA, Firm Leader, Methods & Credits, Baker Tilly Virchow Krause, LLP	CPE: Taxes
OR	ASC 842 Lease Accounting Implementation - Case Studies Part 2 Scott Ehrlich, President, Mind the GAAP	CPE: Accounting
3:45 - 4:00 pm	NETWORKING BREAK	
4:00 - 5:15 pm	Real Estate Industry Hot Topics Moderators: David Sanders, Tax Partner, Deloitte Tax LLP John Boyd, Partner, Saville, Dodgen & Company PLLC	CPE: Spec. Knowledge
6:00 - 9:30pm	OFF-SITE DINNER / TOUR Stroll on over to the County Music Hall of Fame Museum to tour the exhibits at your leisure and end with cocktails and food stations in the rotunda.	

THURSDAY, JUNE 21

8:00 - 8:30 am	BREAKFAST	
8:30 - 9:45 am	ROUNDTABLES - Pick 2 sessions Tax Reform Legislation David Meulmester, Partner, KPMG Industry Discussions: Current Issues, Challenges & Opportunities in Retail, Office Industrial and Multi-Family	CPE:Spec. Knowledge
9:45 - 10:00 am	NETWORKING BREAK	
10:00 - 11:15 am	Real Estate Trends and Issues - Open Mic Brett Scholz, CFO, Boxer Property Peter Ulstad, Controller, United Properties	CPE: Spec. Knowledge
11:15 - 12:00 pm	BOXED LUNCH TO GO - CONFERENCE ENDS	

REGISTRATION INFORMATION



Conference Fees for 19.0 CPE Hours

NAREC Member	\$875	_____
Non-Member	\$1,250	_____
Spouse/Guest*	\$300	_____

*Welcomes participation in breakfasts, lunches, reception and off-site dinner.

To register, send this form with your check payable to NAREC to:

NAREC • 4908 Calhoun Canyon Loop • Austin, TX 78735

Or register online using a MasterCard or Visa at: www.NAREC.org (click on the Education tab)

Registration deadline is June 1, 2018

First Name

Last Name

Badge Name (if different)

Title

Company Name

Company Address

City

State

Zip

Phone

E-mail address

Spouse/Guest Name

List any dietary restrictions

TOTAL ENCLOSED \$_____



NAREC is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website: www.nasbregistry.org.

Learning Objective: At this conference, you will enhance your knowledge of the real estate industry while learning practical applications and updates on emerging accounting, tax and technology issues including current GAAP and tax changes, update on current Washington legislative issues dealing with real estate, and an update on the state of the real estate sector. Additionally, there will be in depth discussion on lease accounting changes, valuations, acquisitions and new partnership audit rules.

Program Level: Update

Prerequisite: A knowledge of the financial workings of the real estate industry. No advanced preparation required.

Delivery Method: Group Live

CPE total for Conference 19.0

Refund/Cancellation Policy: Conference registration fees are not refundable after May31. Refund requests should be sent by email.

Please contact the NAREC office at 773.283.6362 or info@narec.org regarding any concerns or questions.