

NOVEMBER 30 & DECEMBER 1
Pointe Hilton Tapatio Cliffs Resort
Phoenix, Arizona

NAREC 2017 FINANCIAL MANAGEMENT & OPERATIONS CONFERENCE

Please join us for this two day conference which offers an informal setting that allows for interactive discussions on topics that members deal with on a day-to-day basis. Sessions will be case studies or moderated presentations/ discussions with time allowed for Q&A and open discussion.



REAL ESTATE FINANCE
PROFESSIONALS

*A Great Value for
NAREC Members!
Member fee: \$350
Non-Member fee: \$425
13 CPE Credits*

HOTEL INFORMATION

Pointe Hilton Tapatio Cliffs Resort | 11111 North 7th Street | Phoenix, AZ | 800.947.9784 or 602.866.7500
Call the hotel by October 30 to book your room at the \$129/night rate. Rate is honored three days pre/post meeting based on availability. There is a \$24/day resort fee in addition which includes in room internet, complimentary valet parking, 1 hour of tennis court time, 1 hour of driving range privileges and 20% off Tocaloma Spa services.

THANKS TO OUR CONFERENCE SPONSORS!



CONFERENCE SCHEDULE

THURSDAY, NOVEMBER 30

8:30 – 9:00 am	CONTINENTAL BREAKFAST & CONFERENCE CHECK IN	
9:00 – 10:15 am	What's in STORE? Lessons learned from STORE Capital's CEO: forming the company, going public and the triple net, middle market tenant strategy Chris Volk, CEO, Store Capital	CPE: Specialized Knowledge
10:15 – 10:30 am	NETWORKING BREAK	
10:30 am - 11:45 pm	Lease Accounting Part 1- A Technical Perspective Peter Zofrea, Assurance Partner, Ernst & Young	CPE: Accounting
11:45 – 1:00 pm	LUNCH Phoenix Market Overview	CPE:Specialized Knowledge
1:00 – 2:15 pm	Lease Accounting Part 2 - Practically Speaking Moderator: Brooke Westemeier, Assurance Partner, Ernst & Young	CPE: Accounting
2:15 – 3:30 pm	High Risk Areas in Financial Statement Audits Brett Bailey, Senior Manager, Deloitte & Touche	CPE: Auditing
3:30 – 3:45 pm	NETWORKING BREAK	
3:45 – 5:00 pm	Real Estate Rapid Fire - Hot Topics Brett Scholz, CFO, Boxer Property Peter Ulstad, Controller, United Properties	CPE: Accounting
5:00 - 6:30 pm	COCKTAIL RECEPTION AT HOTEL POINTE OF VIEW RESTAURANT	

FRIDAY, DECEMBER 1

7:30 – 8:00 am	BREAKFAST	
8:00 - 9:15 am	Roundtable Discussions (Pick 2 of 3) 1) Tax Reform 2) Benchmarking 3) Managing Utility Expenses	CPE: Specialized Knowledge
9:15 - 9:30 am	NETWORKING BREAK	
9:30 -10:45 am	Nexus AP Automation and a Client Perspective Chris Spaulding, Sr. Manager of Business Systems, Granite Properties Brian Ball, National Accounts Director, Nexus Systems	CPE: Computer Software & Application
10:45 -12:00 pm	Insurance Risk Management Greg Sanford, Vice President, Marsh USA	CPE: Management Services
12:00 – 12:30 pm	LUNCH TO GO	
1:00pm	Golf Outing at Lookout Mountain Golf Club Sponsored by Boxer Property Round of golf complimentary (club rental not provided)	

REGISTRATION INFORMATION



Conference Fees for 13 CPE Hours

NAREC Member \$350 _____

Non-Member \$425 _____

Golf on Friday after conference _____

Green fees Courtesy of Boxer Property (club rental not included)

To register, send this form with your check payable to NAREC to:

NAREC • 2800 Bartons Bluff Ln #1209 | Austin, TX 78746

Or register online using a MasterCard or Visa at: www.NAREC.org (click on the Education tab)

Registration deadline is November 6, 2017

First Name

Last Name

Badge Name (if different)

Title

Company Name

Company Address

City

State

Zip

Phone

E-mail address

List any dietary restrictions

TOTAL ENCLOSED \$ _____



NAREC is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website: www.nasbaregistry.org.

Learning Objective: At this conference, you will enhance your knowledge of the real estate industry while learning practical applications and updates on emerging accounting, tax and technology issues including current GAAP and tax changes and updates on issues dealing with real estate. Additionally, there will be in depth discussion on lease accounting changes, valuations, acquisitions and audit risks.

Program Level: Update

Prerequisite: A knowledge of the financial workings of the real estate industry. No advanced preparation required.

Delivery Method: Group Live

CPE total for Conference 13

Refund/Cancellation Policy: Conference registration fees are not refundable after November 6. Refund requests should be sent by email.

Please contact the NAREC office at 773.283.6362 or info@narec.org regarding any concerns or questions.