

JUNE 21-23

LondonHouse | Chicago, Illinois

NAREC 2016 ANNUAL FINANCIAL & TAX CONFERENCE

Join us as we learn from top experts the latest business, financial and tax strategies and trends impacting the real estate industry. It's a wonderful opportunity to "meet and mingle" with real estate financial professionals from across the country.



REAL ESTATE FINANCE
PROFESSIONALS

*A Great Value for
NAREC Members!
Member fee: \$850
Non-Member fee: \$1100
19 CPE Credits*

HOTEL INFORMATION

LondonHouse | 85 E. Wacker Drive at Michigan Avenue | Chicago, Illinois | 312.357.1200
Call the hotel by May 28 to book your room at the \$294/night rate. Rate is honored three days pre/post meeting based on availability. Be one of the first guests in this newly opened hotel overlooking the Chicago River.

THANKS TO OUR CONFERENCE SPONSORS!



CONFERENCE SCHEDULE

TUESDAY, JUNE 21

- 8:00 – 8:30 am** **BREAKFAST**
- 8:30 – 9:00 am** Annual Meeting of Members and Conference Kickoff
- 9:00 – 10:15 am** Washington Update: National Policy Challenges for Real Estate
Clifton (Chip) Rodgers, Senior Vice President, The Real Estate Roundtable
In light of this year's election-year environment, real estate faces a number of critical national policy challenges. Get an update on Washington policy affecting real estate and the economy – tax, credit and capital, sustainability and homeland security policy issues – and learn how real estate is part of the solution to the economy's ongoing recovery.
- 10:15 – 10:30 am** **NETWORKING BREAK**
- 10:30 am - 11:45 pm** Common Differences Between GAAP and Tax
Michelle Voigts, Senior Manager, PwC
Patrick Moriarty, Tax Director, PwC
A discussion around the common differences between US GAAP and tax accounting for real estate companies.
- 11:45 – 1:00 pm** **LUNCH**
- 1:00 – 2:15 pm** A Look at Chicago Neighborhoods and the Transactions that are Transforming them
Katie Dale, Associate, DLA Piper
Stephen Friedman, President, SB Friedman Development Advisors
Kim Liautaud, Managing Director|Commercial Real Estate, BMO Harris Bank
This session will discuss Chicago real estate and where it is going.
- 2:15 – 2:30 pm** **NETWORKING BREAK**
- 2:30 – 3:45 pm** Tax Overview Update
Steve Owen, Partner; DLA Piper US LLP
This program will focus on a variety of current planning opportunities in real estate tax planning. Real life fact patterns will be used.
- 3:45 - 5:00 pm** Hot Topics Discussion
Moderators: David Sanders, Tax Director, Deloitte Tax LLP
John Boyd, Partner, Saville, Dodgen & Company PLLC
This will be an interactive session discussing current tax and accounting issues impacting real estate companies.
- 5:00 - 6:30 pm** **COCKTAIL RECEPTION AT HOTEL**

WEDNESDAY, JUNE 22

- 8:30 – 9:00 am** **BREAKFAST**
- 9:00 - 10:15 am** Accounting and Regulatory Update
Chris Dubrowski, Partner, Deloitte & Touche LLP
This session will provide an overview of recently-issued and proposed accounting standards and their potential impact on real estate companies, as well as covering recent SEC and PCAOB regulatory activities.
- 10:15 - 10:30 am** **NETWORKING BREAK**
- 10:30 -11:45 am** Real Estate and Capital Markets Update
Mark Grinis, Global Real Estate Funds Services Leader and US Central Area Leader, Ernst & Young
In today's confusing times, hear from one of the industry veteran real estate consultants take a fresh look at what is happening in the economy and real estate markets.

- 11:45 – 1:00 pm **LUNCH**
Better Relationships and Better Conflict Resolution – 7 Ideas You Can Use Today
Ed Riggins, Senior Vice President, Cresa Atlanta
Relationships are often not as good as they could be. Conflicts are often made worse than they need to be. Lessons learned from decades of C-suite deal making are shared by a veteran negotiator.
- 1:15 - 2:30 pm **TAX BREAKOUT: Top Ten Tax Developments Affecting the Real Estate Industry**
Blake Rubin, Senior Advisor, Ernst & Young LLP
An up-to-the minute discussion from one of the nation's leading practitioners.
- ACCOUNTING BREAKOUT PANEL: Financial Reporting | Big Changes to Accounting and Reporting are Coming**
Moderator: Margaret Fitzgerald, Senior Controller, Hines
David Rinkliff, VP & Sr. Controller, TIER REIT
This session will be a panel led open discussion that will cover the new accounting and reporting requirements for leases, revenue recognition and consolidation, and will discuss steps that companies should be taking to prepare for these changes.
- 2:30 – 3:45 pm **TAX BREAKOUT – State & Local Tax Developments Affecting the Real Estate Industry**
Jon Skavlem, Firm Director – State & Local Taxes, Baker Tilly
This session will give an update about on key legislation, administrative rules, court cases and audit policies that will impact multistate real estate businesses. It will provide a framework that real estate professionals can use to build a proactive strategy to manage state and local taxes for 2016 and future years.
- ACCOUNTING BREAKOUT - wDesk – Vendor Demonstration**
Hayden Swenholt, Enterprise Account Director, Workiva Inc
Demonstration of reporting tool and discussion on how it has been utilized by real estate companies.
- 3:45 – 4:00 pm **NETWORKING BREAK**
- 4:00 – 5:15 pm **Interest Rate Influencers, Deal Structures and How to Get the Deal Over the Finish Line**
Duke Stone, President & Co-Founder, Churchill Capital Partners
- 7:00pm **OFF-SITE DINNER, COCKTAILS & FIREWORKS ON BOAT TOUR OF THE CHICAGO RIVER**

THURSDAY, JUNE 23

- 8:00 - 8:30 am **BREAKFAST**
- 8:30 - 9:45 am **Cyber Security**
Jason Witty, EVP & Chief Information Security Officer, US Bank
Seemingly every day, we are inundated with news of the latest high-profile data breach, state sponsored cyber attack, or brazen act of corporate espionage. Cyber threats and vulnerabilities exist in every corner of our hyper-connected world. The sources of these threats are multitude, as are their aims: from small-time theft to global terrorism. In short, people and institutions have never been more vulnerable to cyber threats.
- 9:45 – 10:00 am **NETWORKING BREAK**
- 10 – 11:15 am **Commercial Real Estate Redefined**
Bob O'Brien, Partner – Global and US Real Estate Services Leader, Deloitte & Touche LLP
A nexus of technology advancements and consumer behavior will disrupt the commercial real estate industry over the next decade. We will discuss how the collaborative economy, disintermediation of leasing and brokerage, enhancements to the last mile, mobility and the war for talent will have a profound impact on owners and users of real estate in the near future.
- 11:15 – 12:00 pm **LUNCH TO GO - CONFERENCE ENDS**

REGISTRATION INFORMATION



Conference Fees for 19 CPE Hours

NAREC Member	\$850	_____
Non-Member	\$1,100	_____
Spouse/Guest*	\$250	_____

*Welcomes participation in breakfasts, lunches, reception and off-site dinner.

To register, send this form with your check payable to NAREC to:
NAREC • 6348 N. Milwaukee Ave #103 • Chicago, IL 60646

Or register online using a MasterCard or Visa at: www.NAREC.org (click on the Education tab)

Registration deadline is June 1, 2016

First Name

Last Name

Badge Name (if different)

Title

Company Name

Company Address

City

State

Zip

Phone

E-mail address

Spouse/Guest Name

List any dietary restrictions

TOTAL ENCLOSED \$ _____



NAREC is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education of the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be addressed to the National Registry of CPE sponsors, 150 Fourth Ave. North, Suite 700, Nashville, TN 37219-2417. Web site: www.nasba.org

Learning Objective: At this conference, you will enhance your knowledge of the real estate industry while learning practical applications and updates on emerging accounting, tax and technology issues.

Program Level: Update

Prerequisite: A knowledge of the financial workings of the real estate industry. No advanced preparation required.

Delivery Method: Group Live

CPE total for Conference 19

Refund/Cancellation Policy: Conference registration fees are not refundable after May 29. Refund requests should be sent by email.

Please contact the NAREC office at 773.283.6362 or info@narec.org regarding any concerns or questions.